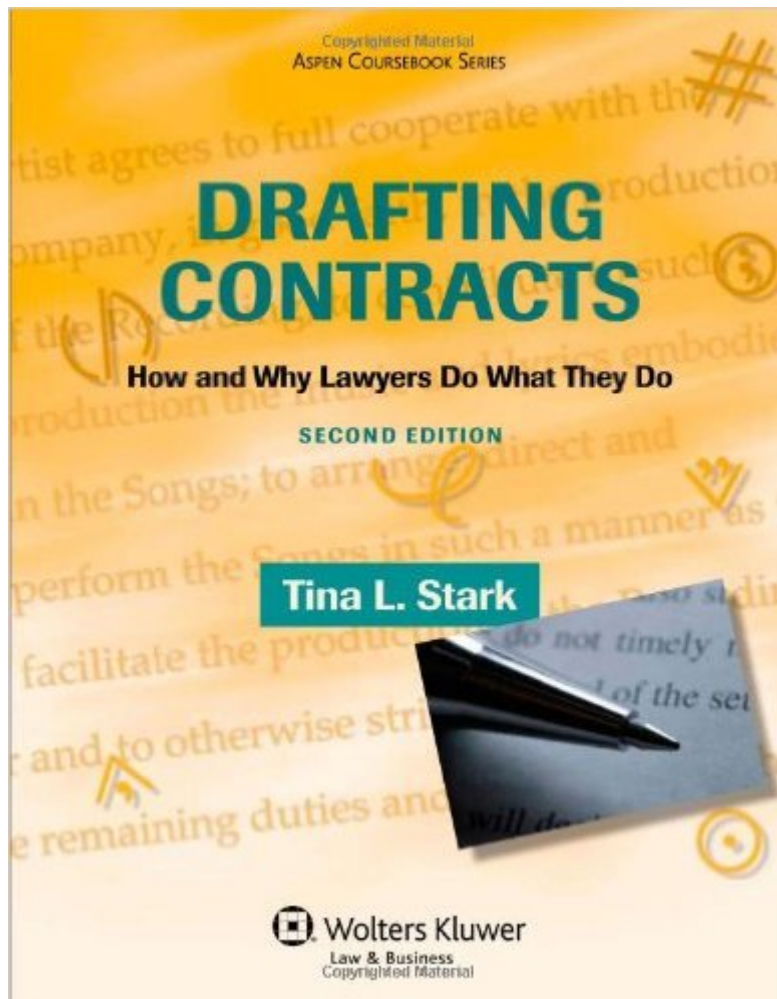


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# Drafting Contracts: How & Why Lawyers Do What They Do , Second Edition (Aspen Coursebook)



## Synopsis

An eagerly anticipated second edition of this established and highly regarded text teaches the key practice skill of contract drafting, with emphasis on how to incorporate the business deal into the contract and add value to the client's deal. Features: More exercises throughout the book, incorporating More precedents for use in exercises Exercises designed to teach students how to read and analyze a contract progressively more difficult and sophisticated New, multi-draft exercises involving a variety of business contracts New and refreshed examples, including Examples of well-drafted boilerplate provisions More detailed examples of proper way to use shall Multiple well-drafted contracts with annotations Revised Aircraft Purchase Agreement exercise to focus on key issues, along with precedents on how to draft the action sections and the endgame sections. Expanded explanations of endgame provisions, along with examples and new exercises

## Book Information

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## Customer Reviews

There was substantial writing, which was expected as it was a rental, but what was nice is that the writing was mostly in pencil so I was able to erase! Came just as described, however, 3 pages were loose from the binding. Return was just as easy, great product.

The problems in this book are poorly written and very ambiguous. It is a struggle to understand what the book wants its reader to accomplish and it is even more difficult to find the sections in the book that the problems are referring to. Overall, it is a very disorganized book that is of little help to its

reader. It would have made much more sense to separate out the rules of drafting contracts from the problem sets, rather than cramming them both together in this unwieldy mess.

Absolutely amazing book for those who are in Law School or are already a practicing attorney! This book is a MUST to have in your collection or to read through at least once. I will definitely purchase a copy when I am done with Law School (I rented it for my class last semester). Two Thumbs Up!

Book delivered on time and in very good condition, I read, draft, analyze and manage contracts all day, every day and I now use this book as a reference when researching for drafting templates or when I have writer's block. The book is well-organized, well-written and easy to read and. Highly recommend it!!

This book is probably the most confusing required textbook I have ever read. The concepts in here contradict each other and explains drafting with heaps of examples that are inadequate for modern contracts. Also, be wary of renting this book. When I received mine, it was already full of someone's notes and the exercises were completed in pen.

I am still attending my contracts drafting class and utilizing this book, and have found that for the most part, I like the fun, yet clear and concise explanations the author uses in this book. The author makes it as fun and interesting a subject as she is able to, considering.

It's a law textbook online, which means the reader can access it in the Kindle app on their smartphone, tablet, or laptop. The Kindle edition is also cheaper than the printed copies. A good deal all around.

I am a Junior Legal Counsel in a technology company that focuses on software development. This book is very helpful in laying out the basics of contract drafting, and even adding value to the deal. There are also some suggestions and clauses in the book which I found helpful. Good Book!

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Drafting Contracts: How & Why Lawyers Do What They Do , Second Edition (Aspen Coursebook)

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The Art of Advocacy: Briefs, Motions, and Writing Strategies of America's Best Lawyers (Aspen

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